

CV of Dilip G Shah

Mr Dilip G Shah, CEO of Vision Consulting Group, a firm specialized in strategic planning, (website: <http://www.vision-india.com>), has 37 years' varied experience in the pharmaceutical industry.

In addition, he currently holds the following positions:

- Chair of the Management Board of the International Generic Pharmaceutical Alliance (IGPA)
- Secretary-General of the Indian Pharmaceutical Alliance (IPA), an Association of 13 large research based national companies. Together they share 30 per cent of the domestic market, account for one-third of exports and contribute 90 per cent of R & D spending in the pharmaceutical industry
- Member, The World Bank Generics Consultative Group
- Co-chairman of the FICCI's Committee on Pharmaceuticals
- Member of the Board of Advisors of:
 - Pharmabiz.com (Weekly)
- Member of the Advisory Panel for the Business Briefing: PharmaGenerics, U.K.
- Editor, Asia and India, Journal of Generic Medicines, U.K.

Author of the first book on “Drug Pricing in India” and occasional contributor to business press, he graduated from the premier business school in India, Indian Institute of Management (IIM), Ahmedabad, and has been a guest faculty for their Management Development Programmes.

Before starting Vision in 1997, he was a Member of the Board of Directors of Pfizer-India for whom he worked for 30 years. He has represented Indian pharmaceutical industry at several international meetings and conferences, the prominent among them being:

- **TRIPS Agenda for Development: Meeting Food, Health and Biodiversity Needs -**
The Hague, 12-13 October 2001;
- **Implementation of Doha Declaration on the TRIPS Agreement and Public Health –**
Geneva, 28 March 2002;
- **Accelerating Access to HIV/AIDS-Related Care –**
Geneva, 28 May 2002;
- **The TRIPS Agreement and Protection of Public Health: Implementation of Paragraph 6 of the Doha Declaration –**
Norway, 20-23 July 2002;

- **Member of the Government of India Delegation to South Africa, Zimbabwe, Kenya and Uganda: 26 Jan – 7 Feb 2003;**
- **The Role of Generics and Local Industry in Attaining the Millennium Development Goals (MDGs) in Pharmaceuticals and Vaccines – Washington DC. 24-25 June 2003;**
- **Member of the Government of India Delegation to WTO Ministerial Conference, Cancun, Mexico 10-14 September 2003;**
- **Expert Consultation on the Procurement and Financing of Antimalarial Treatment – Washington D.C. 15-16 September 2003;**
- **Bridging The Divide Between Access and Innovation of Essential Medicines - The Royal Institute of International Affairs (RIIA), London, 28 November 2003.**

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